

I. NOTICE: The following solicitation provisions pertinent to this section are hereby incorporated by reference:

A. FEDERAL ACQUISITION REGULATION SOLICITATION PROVISIONS

52.204-06 DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER (JUN 1999)
52.211-14 NOTICE OF PRIORITY RATING FOR NATIONAL DEFENSE USE (SEP 1990)
Rated Order: 'DO'
52.215-01 INSTRUCTIONS TO OFFERORS--COMPETITIVE ACQUISITION (FEB 2000) -
ALTERNATE I (OCT 1997)
52.215-16 FACILITIES CAPITAL COST OF MONEY (OCT 1997)
52.222-24 PREAWARD ON-SITE EQUAL OPPORTUNITY COMPLIANCE EVALUATION (FEB 1999)
52.237-01 SITE VISIT (APR 1984)

B. DEFENSE FEDERAL ACQUISITION REGULATION SUPPLEMENT SOLICITATION PROVISIONS

252.242-7006 COST/SCHEDULE STATUS REPORT PLANS (MAR 1997)

C. AIR FORCE FEDERAL ACQUISITION REGULATION SUPPLEMENT SOLICITATION PROVISIONS

5352.215-9000 FACILITY CLEARANCE (MAY 1996)

D. AIR FORCE MATERIEL COMMAND FEDERAL ACQUISITION REGULATION SUPPLEMENT SOLICITATION PROVISIONS

5352.209-9003 POTENTIAL ORGANIZATIONAL CONFLICT OF INTEREST (AFMC) (JUL 1997)
Para (a), Nature of the proposed conflict is 'the contractor's insight into the DCGS Development contractors technical documentation and insight into the Government's requirements and funding for DCGS upgrades prior to this information being available to the public.'
Para (a)(1), nature of the proposed restraint and the applicable time period is 'the specific Divisions of the Prime, Subcontractors, and Teaming Partners awarded the contract will not be allowed to participate in any AF DCGS Development activities for a period of two years after completion of the contract'
5352.244-9001 REQUEST FOR DELETION OF ADVANCE NOTIFICATION/CONSENT REQUIREMENT FOR SUBCONTRACTS (AFMC) (JUL 1997)

II. NOTICE: The following solicitation provisions pertinent to this section are hereby incorporated in full text:

A. FEDERAL ACQUISITION REGULATION SOLICITATION PROVISIONS IN FULL TEXT

52.216-01 TYPE OF CONTRACT (APR 1984)

The Government contemplates award of a Cost Plus Award Fee contract resulting from this solicitation.

52.233-02 SERVICE OF PROTEST (AUG 1996)

(a) Protests, as defined in section 33.101 of the Federal Acquisition Regulation, that are filed directly with an agency, and copies of any protests that are filed with the General Accounting Office (GAO), shall be served on the Contracting Officer (addressed as follows) ESC/BP, Attn: Maj Mike Ferris, 9 Eglin St, Bldg. 1606, Room 300, Hanscom AFB, MA 01731-2120 by obtaining written and dated acknowledgment of receipt from Maj Mike Ferris.

(b) The copy of any protest shall be received in the office designated above within one day of filing a protest with the GAO.

52.252-01 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es): <http://farsite.hill.af.mil/>

52.252-05 AUTHORIZED DEVIATIONS IN PROVISIONS (APR 1984)

(a) The use in this solicitation of any Federal Acquisition Regulation (48 CFR Chapter 1) provision with an authorized deviation is indicated by the addition of "(DEVIATION)" after the date of the provision.

(b) The use in this solicitation of any Defense Federal Acquisition Regulation Supplement (48 CFR Chapter 2) provision with an authorized deviation is indicated by the addition of "(DEVIATION)" after the name of the regulation.

B. AIR FORCE MATERIEL COMMAND FEDERAL ACQUISITION REGULATION SUPPLEMENT SOLICITATION PROVISIONS IN FULL TEXT

5352.215-9016 ACQUISITION OMBUDSMAN (AFMC) (JUL 1997)

An Ombudsman has been appointed to hear concerns from offerors or potential offerors during the proposal development phase of this acquisition. The Ombudsman does not diminish the authority of the program director or Contracting Officer, but communicates Contractor concerns, issues, disagreements, and recommendations to the appropriate Government personnel. When requested, the Ombudsman shall maintain strict confidentiality as to the source of the concern. The Ombudsman does not participate in the evaluation of proposals or in the source selection process. Interested parties are invited to call Colonel Joseph B. Magnone at (781)377-5106.

C. OTHER SOLICITATION PROVISIONS IN FULL TEXT

L011 APPLICABLE CLAUSES (OCT 1997)

The appropriate clauses to be included in the contract will be determined based on Offeror's response to the Section K representations.

(a) Patent Rights. If the Offeror is a small business firm or nonprofit organization, then FAR 52.227-11, PATENT RIGHTS-RETENTION BY THE CONTRACTOR (SHORT FORM), DFARS 252.227-7034, PATENTS - SUBCONTRACTS, and DFARS 252.227-7039, PATENTS - REPORTING OF SUBJECT INVENTIONS will be used in Section I. Otherwise, FAR 52.227-12, PATENT RIGHTS - RETENTION BY THE CONTRACTOR (LONG FORM), will be included in Section I consistent with FAR Part 27.

(b) Cost Accounting Standards. Section I of this solicitation may contain the three Cost Accounting Standards clauses at FAR 52.230-3, 52.230-4, 52.230-5, and/or 52.230-6. The resultant contract will contain only those clauses required based on the Offeror's response to the Section K certification titled Cost Accounting Standards Notices and Certification (National Defense).

(c) State of New Mexico. Section I of this solicitation may contain the clause at FAR 52.229-10, STATE OF NEW MEXICO GROSS RECEIPTS AND COMPENSATING TAX. The resultant contract will contain this clause only if performance is in whole or in part within the State of New Mexico and the contract directs or authorizes the contractor to acquire property as a direct cost under the contract.

(d) Educational institutions and nonprofit organizations. If a cost-reimbursement type contract is contemplated and the offeror is an educational institution, paragraph (a) of the clause at FAR 52.216-7, Allowable Cost and Payment shall be altered in the resultant contract to refer to FAR Subpart 31.3 for determining allowable costs. Similarly, if the offeror is a nonprofit organization (other than an educational institution, a State or local government, or a nonprofit organization exempted under OMB Circular No. A-122), paragraph (a) of the clause at FAR 52.216-7 shall be altered to refer to FAR Subpart 31.7. In addition, if the offeror is an educational institution, DFARS 252.209-7005, MILITARY RECRUITING ON CAMPUS, will be added to Section I of the resultant contract.

(e) Subcontracting Plan. If the offeror has a comprehensive subcontracting plan under the test program described in 219.702(a), DFARS 252.219-7004, SMALL, SMALL DISADVANTAGED AND WOMEN-OWNED SMALL BUSINESS SUBCONTRACTING PLAN (TEST PROGRAM) will be used in Section I in lieu of FAR 52.219-9, FAR 52.219-16, DFARS 252.219-7003, and FAR 52.219-10.

L029 DETERMINATION OF COMPETITIVE RANGE (FEB 1997)

a. Pursuant to FAR 15.306, the Contracting Officer's determination of competitive range of proposals submitted as a result of this solicitation will consider such criteria as technical evaluation/ranking of the proposal, initial cost/ price proposed, and other items set forth in Section M of this solicitation. See the Section M paragraph entitled "Evaluation Criteria," for a definitive listing of these criteria and their relative importance.

b. Offerors are hereby advised that only those proposals determined to have a reasonable chance for award of a contract will be included in the competitive range. While every effort will be made to maintain strong competition, the Contracting Officer will also look to eliminate time consuming and unnecessary discussions with those offerors whose proposals have no reasonable chance for award. This procedure is considered beneficial to both the Air Force and the offerors involved since, in addition to saving further expenditure of resources, acquisition lead time should be reduced.

c. Accordingly, offerors should submit initial proposals on their most favorable terms, from both a technical and cost/price standpoint. Again, it should be noted that proposals will not be included in the competitive range solely on the basis of technical acceptability, nor will they be included due to cost/price considerations alone.

d. Offerors whose proposals are not included in the competitive range will be notified as soon as practicable. Additional information relative to such proposals will be provided through debriefing of unsuccessful offerors.

D. OTHER SOLICITATION PROVISIONS IN FULL TEXT

ESC-L1 INFORMATION TO OFFERORS AND INSTRUCTIONS FOR PROPOSAL PREPARATION (IFPP) (OCT 2000)

1.0 Program Structure and Objectives

This section provides general guidance for preparing proposals as well as specific instructions on the format and content of the proposal. The offeror's proposal must include all data and information requested by the IFPP and must be submitted in accordance with these instructions. Non-conformance with the specified organization, content,

SECTION L F19628-01-R-0001

PAGE L - 3

and limitation may result in an unfavorable proposal evaluation. All claimed technical, management, performance and schedule capabilities to meet the requirements shall be realistic and are subject to verification by the Government.

1.1 Budget/Funding Information

DCGS Integration Support Contract only funding profile, including a 12 percent Award Fee: (DOLLARS ARE IN THOUSANDS)

FY 01	FY 02	FY03	FY04	FY05	FY06	FY07	TOTAL
\$4,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$52,000

2.0 General Instructions

- a) This section of the IFPP provides general guidance for preparing proposals as well as specific instructions on the format and content of the proposal. The offeror's proposal must include all data and information requested by the IFPP and must be submitted in accordance with these instructions. The offer shall be compliant with the requirements as stated in this Request For Proposal (RFP). Non-conformance with the instructions provided in the IFPP may result in an unfavorable proposal evaluation.
- b) The proposal shall be unclassified. The offeror's proposal shall consist of both a written submittal and an oral presentation. All information provided by the offeror (as long as it is consistent with the constraints of this RFP, e.g., page limitations, appropriate volume) is subject to evaluation as described in Section M.
- c) The proposal shall be clear, concise, and shall include sufficient detail for effective evaluation and for substantiating the validity of stated claims. The proposal should not simply rephrase or restate the Government's requirements, but rather should provide convincing rationale to address how the offeror intends to meet these requirements.
- d) The proposal shall be valid for a period of not less than 180 days from the required submission date. The offeror shall make a clear statement that the proposal is valid until this date.
- e) It is very important to note that the formal proposal will be submitted in multiple parts (Split Submission). Volume V, Past Performance data will be submitted 15 days after Formal RFP release. Volumes I, II, and IV – unpriced, shall be submitted 30 days after Formal RFP release. The Government will then conduct an initial evaluation of these documents. Oral Presentations will then be scheduled with each offeror. At the completion of all oral presentations the Government will ask each offeror to submit the complete proposal, including price. The completion and submission of these Volumes constitutes the offeror's acceptance to the terms and conditions in this RFP and in any attachments thereto. Since the Government reserves the right to award a contract without discussions, as provided by FAR 52.215-1, offerors are cautioned to consult with the contracting officer before submitting an offer that takes exception to any term or condition of the RFP.
- f) Proposal volumes will be due the following number of calendar days after formal RFP release:

Table 2.0 Volume Due Dates

Volume No.	Title	Days after Formal RFP Release
I	Executive Summary	30
II	Mission Capability	30
III	Cost/Price	After Oral Presentations
IV	Contract Documentation with unpriced Section B	30

IV	Contract Documentation with Priced Section B	After Oral Presentations
V	Past Performance	15

- g) The Government may consider any offeror's exception to the terms and conditions in this RFP to be a deficiency, which may render the offer unacceptable.
- h) The offeror shall assume that the Government has no prior knowledge of its facilities and experience, and will base its evaluation on the information presented in the offeror's proposal and, if a site visit is made, on the information collected during the site visit.
- i) Elaborate brochures or documentation, binding, detailed art-work, or other embellishments are unnecessary and are not desired.
- j) In accordance with FAR Subpart 4.8 (Government Contract Files), the Government will retain one copy of all unsuccessful proposals. The Government will destroy the extra copies of unsuccessful proposals, unless the offeror specifically requests at the time the proposal is submitted that they be returned.

2.1 General Information

2.1.1 Point of Contact

Maj Mike Ferris, the Contracting Officer (CO), phone number (781) 377-5541 is the "Primary point of contact", and Ms. Patricia Jarvis, Contract Manager, phone number (781) 377-3539 is the "Alternate point of contact" for this acquisition, except to establish an appointment for the reference library. Address any questions or concerns you may have to the CO. Written requests for clarification may be sent to the CO at the address located in Section A, DD Form 1707, Block 4, "Issuing Office" of the model contract/ solicitation.

2.1.2 Debriefings

The CO will promptly notify offerors of any decision to exclude them from the competitive range, if applicable, whereupon they may request and receive a debriefing in accordance with FAR 15.505. The CO will notify unsuccessful offerors in the competitive range, if applicable, of the source selection decision in accordance with FAR 15.506. Upon such notification, unsuccessful offerors may request and receive a debriefing. Offerors desiring debriefing must make their request in accordance with the requirements of FAR 15.505 or 15.506, as applicable.

2.1.3 Discrepancies

If an offeror believes that the requirements in these instructions contain an error, omission, or are otherwise unsound, the offeror shall immediately notify the CO in writing with supporting rationale. The offeror is reminded that the Government reserves the right to award this effort based on the initial proposal, as received, without discussion.

2.1.4 Reference Library

A reference library has been established at Hanscom AFB, MA. Please contact the primary point of contact (POC) Lt Charise Presnell, (781) 377-2721; charise.presnell@hanscom.af.mil; or the alternate POC, Mr. Mark Kulp, (781) 377-2351, mark.kulp@hanscom.af.mil to arrange appointments. This library will be available Tuesday through Thursday, excluding Federal holidays, from 0830-1530 throughout the source selection. A list of DCGS documents in the library is provided on HERBB at http://herbb.hanscom.af.mil/esc_opps.asp?rfp=R47. Although the Government has attempted to gather the current and relevant material, it does not represent or guarantee that it is accurate, current, or complete.

2.2 Organization/Distribution/Number of Copies/Page Limits

The offeror shall prepare the proposal as set forth in the Proposal Organization Table (Table 2.2 below). The titles and contents of the volumes shall be as defined in this table, all of which shall be within the required page limits and with the number of copies as specified in Table 2.2. The volumes identified in the table should be separately bound in three-ring, loose-leaf binders. The contents of each proposal volume are described in the IFPP paragraph as noted in the table below. A Table of Contents, Glossary, and Cross Reference matrix are required for volumes I, II, III, IV, and V but are not listed in Table 2.2. The Cross Reference Matrix contained in Volume I (Executive Summary) shall be a master cross reference matrix for the entire proposal. If this Table conflicts with any other requirement, direction or provision of this solicitation, the other reference shall take precedence over this matrix. Forward 2 hard copies of all proposals to both the cognizant Administrative Contracting Officer (ACO) and Defense Contract Audit Agency (DCAA) Office at the same time the PCO copies are delivered. Failure to provide information to the locations as specified will result in a delay in the evaluation and may negatively affect the evaluation of the offeror's proposal. Be sure to advise the ACO and DCAA that the proposal is "For Official Use Only" and contains "Source Selection Information (See FAR 3.104)."

Table 2.2 - Proposal Organization

Volume	IFPP Paragraph Number	Volume Title/Section	Hard Copy Qty *	Soft Copy Qty.	Page Limit
I	3.0	Executive Summary	14	2	5
I	3.3, 3.4, 3.5, 3.6, 3.7	Executive Summary/Attachment E-1 Guide to Proposal Content /Attachment E-2 Copies of Teaming Agreements /Attachment E-3 Master Cross Reference Matrix /Attachment E-4 Organizational Conflict of Interest Mitigation Plan/ Attachment E-5 Master Table of Contents			As Required
II	4.0	Mission Capability			
II	4.2.1	Mission Capability /Section A Knowledge of AF DCGS and Issues Affecting Migration	14	2	30 for Section A and B combined
II	4.2.2, 4.2.2.1	Mission Capability /Section B Integrated Processes	14	2	
II	4.2.3	Mission Capability /Risk Mitigation should be same subfactors as above	14	2	Completed Risk Matrix Table
III	6, all	Cost/Price	8	2	Unlimited
IV	7.0	Contract Documentation	8	2	Unlimited
V	8.0	Relevant Past Performance	8	2	Maximum of 5 pages per contract submitted
V	8.0	Relevant Past Performance /List with company and division names, location, and scope of work of Subcontractors/Teaming Partners/ and Joint Venture Partners, and Authorization Letters	8	2	Completed List and All letters

Volume	IFPP Paragraph Number	Volume Title/Section	Hard Copy Qty *	Soft Copy Qty.	Page Limit
V	8.0	Relevant Past Performance / Organization Structure Change History	8	2	Maximum of 4 pages for Offeror and each subcontractor submitting Past Performance Data

* The hard copy count includes 1 original.

2.2.1 Page Limitations

Page limitations shall be treated as maximums. If exceeded, the excess pages will not be read or considered in the evaluation of the proposal. The specified page limits for EN responses will be identified in the letters forwarding the ENs to the offerors. When both sides of a sheet display printed material, it shall be counted as 2 pages. Each page shall be counted except the following: Cover pages, tables of contents, tabs and glossaries.

2.2.2 Cost or Pricing Information

All cost or pricing information shall be addressed ONLY in the Cost/Price Proposal and Contract Documentation Volumes. Cost trade-off information, work-hour estimates and material kinds and quantities may be used in other volumes only as appropriate for presenting rationale for alternatives or design and trade-off decisions.

2.2.3 Classified Information

All information provided in the proposal shall be UNCLASSIFIED.

2.2.4 Cross-Referencing

To the greatest extent possible, each volume shall be written on a stand-alone basis so that its contents may be evaluated with a minimum of cross-referencing to other volumes of the proposal. Information required for proposal evaluation which is not found in its designated volume will be assumed to have been omitted from the proposal. Cross-referencing within a proposal volume is permitted where its use would conserve space without impairing clarity. The offeror shall provide a cross reference matrix in each volume indicating, by IFPP (Section L), Section M, SOO, SOW, CDRL, and paragraph number, the corresponding proposal or proposal attachment paragraph in that section which addresses the referenced item. The offeror shall provide a proposal Master Cross Reference Matrix as part of Volume I (Executive Summary).(See Attachment L-1 of Section L).

2.2.5 Indexing

Each volume shall contain a more detailed table of contents to delineate the subparagraphs within that volume. Tab indexing shall be used to identify sections in all volumes.

2.2.6 Glossary of Abbreviations and Acronyms

Each volume shall contain a glossary of all abbreviations and acronyms used, with an explanation for each. Glossaries do not count against the page limitations for their respective volumes.

2.3 Page Size and Format

Page size shall be 8.5 x 11 inches, not including foldouts. Pages shall be single spaced. Except for the reproduced sections of the solicitation document, the text size shall be no less than 11 point. Tracking, kerning, and leading values shall not be changed from the default values of the word processing or page layout software. Use at least 1 inch margins on the top and bottom and 3/4 inch side margins. Pages shall be numbered sequentially by volume.

These page format restrictions shall apply to responses to ENs. These limitations shall apply to both electronic and hard copy proposals. Legible tables, charts, graphs and figures shall be used wherever practical to depict organizations, systems and layout, implementation schedules, plans, etc. These displays shall be uncomplicated, legible and shall not exceed 11 by 17 inches in size. Foldout pages shall fold entirely within the volume, and count as one page. Foldout pages may only be used for large tables, charts, graphs, diagrams and schematics; not for pages of text. For tables, charts, graphs and figures, the text shall be no smaller than 10 point. These limitations shall apply to both electronic and hard copy proposals. The offeror's proposal must include all data and information requested by the IFPP and must be submitted in accordance with these instructions. Non-conformance with the IFPP may result in an unfavorable proposal evaluation.

2.4 Binding and Labeling

Each volume of the proposal should be separately bound in a three-ring loose leaf binder which shall permit the volume to lie flat when open. Staples shall not be used. A cover sheet should be bound in each book, clearly marked as to volume number, title, copy number, solicitation identification and the offeror's name. The same identifying data should be placed on the spine of each binder. All unclassified document binders shall have a color other than red or other applicable security designation colors. Be sure to apply all appropriate markings including those prescribed in accordance with FAR 52.215-1(e), Restriction on Disclosure and Use of Data, and 3.104-5, Disclosure, Protection, and Marking of Contractor Bid or Proposal Information and Source Selection Information.

2.5 Electronic Offers

For electronic copies, indicate on each CD ROM the volume number and title. Use separate files to permit rapid location of all portions, including exhibits, supplements, and attachments, if any. The offeror shall submit volumes I through V in electronic format, using IBM-compatible, virus-free CD ROMs. Volumes I and II may be combined together on one CD, all other volumes (III, IV, and V) must each be stored on a separate CD. If files are compressed, the necessary decompression program must be included. For each submission, all CDs shall be placed in plastic sleeves in one separate binder or into a box. The electronic copies of the proposal shall be submitted in a format readable by Microsoft (MS) Word 97, MS Excel 97, MS-Project 98, and MS-Power Point 97. In the event hardcopy and softcopy content conflict, hardcopies will take precedence over softcopies.

2.6 Distribution

The "original" proposal shall be identified. The total hard copies (including the original) of all volumes listed in Table 2.6 shall be addressed/delivered to the Contracting (CO), Attn.: Maj Mike Ferris, ESC/BP, 9 Eglin St, Bldg. 1606, Room 300, Hanscom AFB, MA 01731-2120. All proposal material must be delivered according to the schedule presented in Table 2.0 not later than 2:00 p.m. ET time on the required submission date. Offerors are cautioned that they will need to process through the Hanscom AFB visitors entrance in order to gain access to the base and should allow appropriate time.

3.0 Volume I - Executive Summary

In the executive summary volume, the offeror shall provide a concise narrative highlighting the offeror's plan to support the DCGS Integration and Activation Team (DIAT) that meets and/or exceeds the objectives/requirements of the RFP.

- a) This volume shall serve to introduce the offeror's proposal. It should provide a complete overview of the offeror's proposal and any information the offeror wants to give about the development program, exclusive of price documentation. The Executive Summary shall also serve as the detailed index to the entire five volumes of the proposal.
- b) A letter of transmittal or executive cover letter shall be included within your proposal submission. This cover letter will not be counted against the page limitations of the Executive Volume. This letter shall not exceed two pages in length. Phone numbers for point of contacts including the Division's VP, program manager, program manager alternate and contracting officer shall be provided.
- c) This volume shall include the following mandatory elements:
 - 1) SECTION 1 - Introduction

- 2) SECTION 2 - The DIAT Mission and Vision
- 3) Attachment E-1 - Guide to Proposal Content
- 4) Attachment E-2 – Teaming Agreements for major or key subcontractors, teaming partners, joint venture partners
- 5) Attachment E-3 – Master Cross-Reference Matrix
- 6) Attachment E-4 – Organizational Conflict of Interest Mitigation Plan
- 7) Attachment E-5 - Master Table of Contents

3.1 SECTION 1 - Introduction

This section shall introduce the key subcontractors and the key personnel on the offeror's team and their basic roles and responsibilities with regard to the DISC. Key personnel refer to prime and subcontractor key personnel. The section shall identify all subcontractors and/or joint venture partners. A brief description of their planned roles in the effort shall be included. A list of all participating divisions and locations (prime, subcontractors, and joint venture partners) shall be furnished indicating whether teaming agreements have been executed or not. A statement that all participating divisions of the prime, subcontractors, and joint venture partners understand that they will be excluded from all DCGS developmental work. An organization chart of the DISC team shall be provided to show all key DISC personnel (offeror, subcontractors, joint venture partners, etc.) and to depict how the offeror's team fits within the company. The organization chart shall start at the level of the offeror's CEO and clearly identify the entire chain of command specifying the name, title, and division name and location. The reporting lines and names, title, and division name and location of personnel responsible for quality assurance and for testing shall also be included. The Cost center for the project (e.g. the business center where project costs are collected and reported) shall be clearly identified.

3.2 SECTION 2 - The DIAT Mission and Vision

In this section of the proposal, the offeror shall present their understanding of the Government's vision of the DIAT. The offeror shall discuss their understanding of DCGS and its related issues. The proposal shall emphasize the strengths of their engineering approach to integrated management. It should contain a concise narrative summary of the entire proposal, including significant risks, and a highlight of any key or unique features, excluding cost/price. The salient features should tie in with Section M evaluation factors/subfactors. Any summary material presented here shall not be considered as meeting the requirements for any portions of other volumes of the proposal.

3.3 Attachment E-1 - Guide to Proposal Content

The purpose of this attachment is to provide the evaluators with a clear and concise introduction to the physical structure of your proposal. Since all proposals submitted must conform to the standard format delineated within these instructions, your Guide to Proposal Content should describe the features of your presentation structure and the interrelationships between volumes and sections or subsections of your overall proposal. The format of this section is at the discretion of the offeror, but should specifically indicate where material may be found for each major element of the evaluation as defined in Section M of this RFP. This section is excluded from the page limit.

3.4 Attachment E-2 – Teaming Agreements

As Attachment E-2 to Volume I, the offeror shall provide for each major or key subcontractor, teaming partner, joint venture partner a copy of all executed team agreements. This is excluded from the page limit.

3.5 Attachment E-3 - Cross-Reference Matrix

As Attachment E-3 to Volume I, the offeror shall provide the completed proposal master cross-reference matrix. This cross-reference matrix, as specified in 2.2.4, is excluded from the page limit.

3.6 Attachment E-4 - Organizational Conflict of Interest (OCI) Mitigation Plan

As Attachment E-4 to Volume I, the offeror shall provide an OCI mitigation plan for all participating divisions of the prime, subcontractors, and joint venture partners (as applicable). The plans are subject to the approval of the Contracting Officer. This is excluded from the page limit.

3.7 Attachment E-5 - Master Table of Contents

A master table of contents of the entire proposal is provided. This master table of contents is excluded from the page limit.

4.0 Volume II - Mission Capability

4.1 General

The Mission Capability Volume should be specific and complete. Legibility, clarity and coherence are very important. Your responses will be evaluated against the Mission Capability subfactors defined in Section M, Evaluation Factors for Award. Using the instructions provided below, provide as specifically as possible the actual methodology you would use for accomplishing/satisfying these subfactors. All the requirements specified in the solicitation are mandatory. By your proposal submission, you are representing that your firm will perform all requirements specified in the solicitation. Do not merely reiterate the objectives or reformulate the requirements specified in the solicitation.

4.2 Format and Specific Content

The Government will use the Mission Capability factor to evaluate the offeror's Volume II (Mission Capability). In this volume, address your proposed management approach to meet the requirements of each Mission Capability subfactor.

The Mission Capability volume II shall be organized according to the following general outline:

- (1) Table of Contents
- (2) List of Tables and Drawings
- (3) Glossary
- (4) Cross Reference Matrix
- (5) SECTION A - Knowledge of AF DCGS and Issues Affecting Migration
- (6) SECTION B - Integrated Processes
- (7) Risk Matrix – Completed

4.2.1 SECTION A – Knowledge of AF DCGS and Issues Affecting Migration

The offeror shall demonstrate knowledge of the AF DCGS and issues that must be addressed during DCGS migration. The offeror shall:

- a) Provide an approach for establishing the working relationships required with the DIAT, ISR community, and associated contractors to accomplish AF DCGS modernization, site upgrades, and new site activation. The approach should describe the necessary interaction between the offeror and AF DCGS development contractors, list the type of information the offeror will require from the development contractors, and provide a sample Associate Contractor Agreement (ACA) which the offeror determines will meet their needs. The offeror should also propose a plan to implement the ACAs in a timely manner. This approach shall be consistent with the SOO and the DISC Roles and Responsibilities.
- b) Provide a plan for migration of the legacy AF DCGS architecture to the goal AF DCGS “system of systems” in the AF DCGS ORD and CONOPS. This plan shall maximize commonality across AF DCGS functions and the TPED mission. The plan shall address site/network activation/upgrade and security accreditation issues, address relationships between AF DCGS and related ISR platform, sensor, and datalink programs and the impacts on the DCGS baseline/migration, and migration of stovepipe systems to the AF DCGS ORD goal for a distributed collaborative TPED architecture. This plan must demonstrate understanding of risks, budget/cost constraints, and architectural/cost tradeoffs required to achieve the desired objective capability.

- c) Demonstrate their understanding of the WAN and CAN components of the AF DCGS worldwide system interconnectivity and propose an efficient Network Management approach.

4.2.2 SECTION B Integrated Processes

The offeror shall propose integrated and efficient processes to successfully execute the objectives as described in the Statement of Objectives (SOO) and Roles and Responsibilities, within a constrained fiscal year funding and schedule that is consistent with the offeror's Statement of Work (SOW) and Exhibit A (CDRL). The offeror shall:

- a) Propose an Earned Value Management (EVM) process, which will be used to manage the program. The method shall identify how the offeror will make the information readily available to the Government. The EVM shall include metrics which allow the Government to assess the effectiveness of the following processes:
 - 1.) Timeliness and effectiveness of information exchange.
 - 2.) Integrated schedule with critical path(s) and management products for on-time completion of activities.
 - 3.) Deconfliction of site operational and upgrade/activation schedules and resources.
 - 4.) Electronic data library and data availability via on-line server access.
 - 5.) Coordination and deconfliction of operational and upgrade/activation schedules and resources.
 - 6.) Requirements satisfaction tracking, remaining requirements tracking, and resolving issues and cost impacts from changing requirements.
 - 7.) Timely identification and resolution of upgrade and operational network problems.
- b) Describe their proposed approach to Integrated Scheduling. At a minimum, the process must demonstrate:
 - 1.) Approach for developing integrated DCGS upgrade schedules depicting an integrated approach to accomplishing required upgrades, site activations and security accreditation activities and meet the objectives of the DCGS Block Upgrade Integration Plan.
 - 2.) Approach to accommodate all AF DCGS and related programs and provide timely and concise status information in different views suitable for managers.
 - 3.) Approach for identifying conflicts and issue status to the DIAT director and appropriate program managers.
 - 4.) Approach to identify critical path(s), track progress of activities on the critical path (s), and provide suitable products for management of slippage that affects on-time completion of activities.
 - 5.) Approach to effectively show dependencies between programs/projects/activities so that delays in one are reflected in all linked activities with appropriate highlights or flags for management attention.
- c) Propose a Site Upgrade and Activation process. At a minimum, the process must demonstrate:
 - 1.) Approach to identify and support effective DGS upgrade site surveys identifying all necessary information to be transferred between the development contractor, and site organizations for successful upgrade integration.
 - 2.) Approach to identify and relate all activities at each AF DCGS site to program milestones.
 - 3.) Understanding of security policy and the ability to identify information needed for security accreditation in a timely manner and the coordination of security accreditation documentation preparation.
 - 4.) Approach to deconflict site operational and upgrade/activation schedules and resources.
 - 5.) Approach to develop an integrated site modification plan that satisfies acquisition schedule objectives, security accreditation, and operational fielding requirements.
- d) Propose an approach to implementing the AF DCGS Configuration Management Plan (CMP) 2003, to include:
 - 1.) An approach for maintaining the DCGS baselines on NT and UNIX workstations.

- 2.) An approach to integrate upgrades, site activations, and operational changes resulting in a documented, accurate system and site configuration baseline.
 - 3.) An approach for implementing status accounting using CM software tools.
 - 4.) An approach for conducting audits.
 - 5.) An approach for conducting ERBs and CCBs.
 - 6.) An approach for integrating the DSS and DTS contractor configuration management processes.
 - 7.) An approach for setting up the Configuration Management website.
- e) Propose a Network Management process. At a minimum, the process must demonstrate:
- 1.) The effective management of DGS network documentation, planning for future growth and change of the DCGS Network, identification of network changes required to implement upgrades and the assignment of IP addresses.
 - 2.) Approach to implement network changes required to integrate upgrades and the activation of new sites including installation, upgrade, and test of CAN/WAN configurations.
 - 3.) Approach to verify the connectivity and functionality of network changes and the integrated upgrade or activated site.
 - 4.) The efficient configuration of AF DCGS network and system resources for operation on the network.
 - 5.) The timely identification of upgrade and operational network problems and an approach for timely resolution based on expected problems for this scope of network operations.
- f) Propose a set of processes that demonstrate a sound understanding of how to apply Systems Engineering principles to the evolution of the AF DCGS, support the DIAT, use/application of architectures and standards relevant to DCGS, and the incorporation of new technology into the system baseline. At a minimum, processes supporting the following activities must be provided:
- 1.) Developing an implementation approach to achieve the AF DCGS roadmap and identifying issues and cost impacts.
 - 2.) Allocating AF DCGS ORD requirements to system functions and ensuring they are satisfied across the AF DCGS network.
 - 3.) Evaluating AF DCGS change proposals and ensuring that changes are compliant with AF DCGS architectures, standards, and roadmap.
 - 4.) Ensuring that modifications/upgrades to DCGS sites meet AF DCGS requirements prior to site integration.
 - 5.) Building/maintaining a library of DCGS requirements, specifications, ICD's, and system information that can be provided to development contractors as required.
 - 6.) Working AF DCGS issues. These processes shall include identifying, collecting/maintaining, assessing, prioritizing, developing resolutions/implementation alternatives to AF DCGS issues, presenting solutions to the DIAT Director, and monitoring issue resolution. This includes cross-cutting architectural/technical issues and issues arising from "dependent programs and interfaces" managed outside of DCGS that affect AF DCGS capabilities. Issues should be assessed in terms of operations, mission capability, cost, schedule, performance, risk, etc.
 - 7.) Monitoring performance of AF DCGS modifications to identify impacts to the overall performance/effectiveness of AF DCGS.
 - 8.) Establishing a method to track which programs, projects, upgrades, and modifications are satisfying which AF DCGS requirements and identifying those requirements yet to be worked with a recommended work-off plan that includes meeting all Threshold requirements in the priority established and reviewed by the Users each fiscal year.

4.2.2.1 Key Features

Describe how the key features of your integrated processes ensure that the program, as proposed, will be successfully executed according to the proposed schedule and within the funding constraints presented in Section L, Paragraph 1.1.

4.2.3 Risk Mitigation

A Risk Matrix representing immediate, significant program risks is presented in Table 4.2.3.

- a) The offeror shall identify and add any significant program risks to this Matrix and list them in decreasing order of program impact.
- b) The offeror shall identify risks and classify as high (H), moderate (M), or low (L) in accordance with AFFARS 5315.305(a)(3)(ii).
- c) The offeror shall describe for these risks a risk mitigation approach that will eliminate or reduce risk to an acceptable level. (Note that the response to Table 4.2.3 is to be provided separately and not under the page limitations of Table 2.2.)

Table 4.2.3 Selected Risk Factors

Related Risk Area	Risk	Risk Mitigation	Risk Rank (H/M/L)
Logistics	If GFP/ GFI or Government provided services are not delivered on schedule or do not meet performance, then schedule and cost are impacted.		
Program Management	If offeror does not retain its key people and does not minimize staff turnover, then it could impact cost, schedule and performance.		
Program Management	If the offeror does not establish appropriate/effective Associate Contractor Agreements then the offeror will not be able effectively perform their tasks.		
Systems Engineering	If the offeror fails to adequately address the complex security accreditation requirements and plan and coordinate accreditation testing from the start of the program, DCGS fielded capabilities may not be accreditable.		
Systems Engineering	Offeror fails to adequately address it's plan to implement the AF DCGS CMP and/or does not have the appropriate personnel to manage the effort.		

5.0 Oral Presentation

All offerors will be required to provide the Government evaluation team an oral presentation of their proposal. The charts from this volume that are used by the Offeror during the Oral presentation (and the videotape of the Oral presentation) will be used to evaluate the Mission Capability and Proposal Risk factors IAW Section M.

5.1 Oral Presentation requirements

5.1.1 Format and Copies

Oral Presentations shall be in briefing format. Offerors shall not submit annotated briefing charts. Facing page text shall contain the RFP Matrix Section L and M evaluation criteria that applies to each chart. Prior to the Government team's departure, the offeror shall provide two (2) copies of an unedited VHS video recording of their oral

presentation as presented to the Government and of the question and answer (Q&A) period. One copy will serve as the master record of the oral presentation. The second copy will be used for viewing by the evaluation team. The Government reserves the right to duplicate the videotapes, if required. The oral presentations will be conducted at the unclassified level.

5.1.2 Location and Videotaping

Oral presentations shall be conducted at the offeror's facility. Offerors are responsible for videotaping their oral presentation. Seating for up to 20 members of the Government team, including evaluators and advisors will be required. The offerors will be given the date and time for their oral presentation within five calendar days after the scheduled due date for the receipt of Volume II. For planning purposes, Oral Presentations are expected to be completed within 21 days from the scheduled due date for receipt of proposals. The Government will randomly determine the order in which the Offerors will present their Oral Presentation. The videotape will be used by the Source Selection Evaluation Team (SSET) for the evaluation of the offeror's technical understanding of the AF DCGS requirements and issues affecting Migration, and the integrated processes proposed for attaining the Goal AF DCGS. Slides submitted, but not briefed within the time limit, will not be considered for evaluation. The Government may issue additional, written Evaluation Notices (ENs) at the conclusion of the Q&A session. Written responses to ENs generated at the conclusion of the orals are required to be delivered to ESC/BP, Building 1606, Room 300, 9 Eglin Street, Hanscom AFB, MA, 01731, Attn: Maj Mike Ferris not later than 3 business days following completion of said orals. The Government reserves the right to issue ENs on any portion of the proposals (written or oral presentations) at any time. The videotape of the oral presentation will receive the same care and security as all other source selection material. The oral presentations will be conducted at the unclassified level.

5.1.3 Time Limits and Personnel to Brief

The oral presentation shall not exceed a total of six hours followed by a one-hour Q&A session. A one-hour lunch break will be scheduled after four hours of oral presentation. The Government team plans to caucus on the morning session during the lunch break, so offerors are requested to arrange for a working lunch and a private meeting room. One fifteen-minute break will be scheduled during the six hours of oral presentation. The one-hour lunch break and fifteen-minute break will not count against the time limit. The Government may ask clarification questions during the six-hour oral presentation, however, if the Offeror determines that the answer will require a lengthy response, they can defer their answer to the question and answer (Q&A) session at the end of the six hour presentation. The Government will caucus for the second time at the end of the six-hour oral presentation to review and consolidate questions. A Q&A session will follow the caucus, and will also be videotaped. The Q&A session is not planned to exceed one hour.

The six-hour time limit will commence at the Government's direction. The filming of the oral presentation will be terminated at the completion of the six-hour time limit, or the conclusion of the offeror's presentation, whichever occurs first. Questions and answers will be videotaped and will be evaluated. **The Government will ONLY evaluate information, to include corresponding slide hardcopies, recorded on the videotape.**

The Offeror's Program Manager and/or other key personnel (to include subcontractors) identified in Volume I, Executive Summary, shall give the oral presentation. Each presenter shall give a one-slide presentation of their personal qualifications/responsibilities as they relate to the DISC effort. An individual authorized to obligate the company contractually shall also be present. Additional personnel may also be present at the oral presentation to address specific questions as deemed necessary by their Program Manager. **The Government will evaluate only that information, to include corresponding slide hardcopies, recorded during the oral presentation and the Q&A session.**

5.1.4 Oral Presentation Format

The format of the oral presentation is as follows:

The offeror shall begin by introducing the oral presentation team by name, position held, the role each person had in preparation of the proposal (including the oral presentation), the role each person will have after contract award, and company affiliation.

The offeror shall use the oral presentation to explain its understanding and approach to enable complete evaluation of the offeror's capability to provide the products and services as required by the Request for Proposal (RFP). The offeror shall demonstrate its plans to meet the stated requirements or goals and show that it possesses the necessary understanding, expertise, and resources to successfully accomplish the proposed work. The offeror shall identify any additional types of information it believes are needed in the performance of the contract.

NO PRICE information shall be included in the oral presentation or briefing charts.

5.2 Oral Presentation Content

The offeror shall provide details of their knowledge of AF DCGS as well as the risks and issues affecting migration, and their proposed integrated processes. The Government plans to issue ENs, as applicable, prior to the Oral presentation. Offerors shall reflect their EN responses in the content of their oral presentation. Charts presented during the Oral presentations that address EN's shall be so noted in the title of the respective chart.

6.0 Volume III - Instructions for Cost/Price

6.1 Introduction

All information relating to the proposed price including all required supporting documentation must be included in the section of the proposal designated as the Cost/Price volume. Under no circumstances shall this information and documentation be included elsewhere in the proposal.

6.1.1 Cost/Price Reasonableness and Realism

These instructions are to assist you in submitting cost documentation which is required by the Government to evaluate the reasonableness and realism of your proposed cost/price. Compliance with these instructions is mandatory and failure to comply may result in rejection of your proposal. Note that unrealistically low or high proposed costs or prices, initially or subsequently, may be grounds for eliminating a proposal from competition either on the basis that the offeror does not understand the requirement or has made an unrealistic proposal. Offers should be sufficiently detailed to demonstrate their reasonableness and realism as discussed in AFFARS 5315.305(a)(1)(i) and FAR 15.404-1(d)(2). The burden of proof for credibility of proposed costs/prices rests with the offeror.

6.1.2 Estimating Techniques and Methods.

Section L Attachment L-2, "Work Breakdown Components presents, for guidance purposes, a summary list of top level components that need to be addressed by the offeror in developing their proposed Contract Work Breakdown Structure (CWBS). The offeror has complete flexibility in development of their CWBS based on their proposed DISC implementation approach. The offeror must provide CWBS definitions at all levels. When responding to the Cost/Price Volume requirements in the solicitation, the offeror and associated subcontractors may use any generally accepted estimating technique, including contemporary estimating methods (such as Cost-to-Cost and Cost-to-Non-Cost Estimating Relationships (CERs), commercially available parametric cost models, in-house developed parametric cost models, etc.), to develop their estimates. If necessary, reasonable and supportable allocation techniques may be used to spread hours and/or cost to lower levels of the CWBS.

6.1.3 Cost Volumes of Offeror

The offeror's proposal shall uniquely identify major subcontractor, interdivisional, and other subcontractor labor hours, material prices, and total burdened costs. The offeror is responsible for the consistency of the cost data between the offeror's cost volumes and the subcontractor/interdivisional cost volumes. All subcontract and vendor

costs presented in the prime proposal shall be fully burdened. The basic and each option year shall be contained in separate cost volumes.

6.1.4 Cost Volumes of Subcontractor and Interdivisional Transfers

A separate Cost Volume, including a Cost Format, shall be submitted by each major subcontractor and interdivisional transfer that exceeds a threshold of \$5 million total value. If a subcontractor considers any portion of cost documentation "proprietary", that portion of the documentation shall be submitted under separate cover directly to the Contracting Officer. This documentation must be submitted by the same date and time the offeror's proposal is due to the Contracting Officer.

6.1.5 Certificate of Current Cost or Pricing Data

A Certificate of Current Cost or Pricing Data may be required to be submitted with Final Proposal Revisions if exception(s) contained in FAR 15.403-1 are not determined to be applicable. Requirements for certified cost information are found in FAR 15.403-4.

6.1.6 Non-Required Data

Data beyond that required by this instruction shall not be submitted, unless you consider it essential to document or support your cost/price position.

6.1.7 Cost or Pricing Information Requirements

In accordance with FAR 15.403-1(b) and 15.403-3(a), information other than cost or pricing data may be required to support cost reasonableness and cost realism. Information shall be provided in accordance with FAR 15.403-5. If, after receipt of proposals, the CO determines that there is insufficient information available to determine price reasonableness and none of the exceptions in FAR 15.403-1 apply, the offeror shall be required to submit cost or pricing data.

6.2 General Instructions

6.2.1 Ground Rules and Assumptions

The ground rules and assumptions (e.g., contract type, contract items, delivery schedule, GFE/GFP, etc.) of the prospective contract are provided in the appropriate sections of the RFP.

6.2.1.1 List of DCGS Sites

Core Sites: Langley AFB, VA; Beale AFB, CA; Ramstein AB, GE; Osan AB, Korea

Remote sites: Shaw AFB, SC; D-M AFB, AZ; Reno ANG, NV; Hickam AFB, HI; Birmingham ANG, AL; Site 6 (classified); Site 7 (classified).

6.2.1.2 List of Program Offices and Stake Holders

Program Offices: Hanscom AFB, MA; WPAFB, OH; WR-AFB, GA; Peterson AFB, CO.

Stakeholders: Langley AFB, VA; Pentagon, Wash DC; Kelly AFB, TX; Eglin AFB, FL; Hickam AFB, HI; Ramstein AB, GE; Peterson AFB, CO.

6.2.1.3 Locations for Performance of Work

Primary: Hanscom AFB, MA

Other: WPAFB, OH; WRAFB, GA; Langley AFB, VA; Core Sites, Remote Sites, Offerors facility.

6.3 Volume III Cost Volume

The Cost Volume shall be prefaced by a table of contents that shall specify, by page number, where each requested section of cost narrative documentation is located. The Cost Volume shall include the following mandatory elements:

- 1) Table of Contents
- 2) SECTION A Introduction and Overview
- 3) SECTION B Services/Subcontracts Summary
- 4) SECTION C Basis of Estimates (BOEs)
- 5) SECTION D DCMA/DCAA
- 6) SECTION E Cost Formats A, A-1, and X (Format X is for Final Proposal Revisions only)

6.3.1 SECTION A Introduction and Overview

6.3.1.1 Proposal Summary:

The summary shall be I.A.W. Paragraph A of the General Instructions for Table 15-2 contained in FAR 15.408 and cited below.

A. You must provide the following information on the first page of your pricing proposal

- (1) Solicitation, contract, and/or modification number;
- (2) Name and address of offeror;
- (3) Name and telephone number of point of contact;
- (4) Name of contract administration office (if available);
- (5) Type of contract action (that is, new contract, change order, price revision/redetermination, letter contract, unpriced order, or other);
- (6) Proposed cost; profit or fee; and total;
- (7) Whether you will require the use of Government property in the performance of the contract, and, if so, what property;
- (8) Whether your organization is subject to cost accounting standards; whether your organization has submitted a CASB Disclosure Statement, and if it has been determined adequate; whether you have been notified that you are or may be in noncompliance with your Disclosure Statement or CAS, and, if yes, an explanation; whether any aspect of this proposal is inconsistent with your disclosed practices or applicable CAS, and, if so, an explanation; and whether the proposal is consistent with your established estimating and accounting principles and procedures and FAR Part 31, Cost Principles, and, if not, an explanation;
- (9) Date of submission; and
- (10) Name, title and signature of authorized representative.

6.3.1.2 Estimating System

Provide a summary description of your standard estimating system or methods. The summary description shall cover separately each major cost element (e.g., Direct Material, Engineering Labor, Manufacturing Labor, Indirect Costs, Other Direct Costs, Overhead, G&A, etc.). Identify any deviations from your standard estimating procedures in preparing this proposal volume. Indicate whether you have Government approval of your system and if so, provide evidence of such approval.

6.3.1.3 Accounting System

Indicate whether you have Government approval of your accounting system and if so, provide evidence of such approval. Identify any deviations from your standard procedures in preparing this proposal. Indicate when your fiscal year begins.

6.3.1.4 Past Experience-Based Estimates

Where cost estimates are based upon past experience, identify the past experience, explain how the past experience relates to the current effort, including similarities and differences, and how cost data available from the past experiences was adapted to the current effort.

6.3.1.5 Engineering Labor Hours

If engineering labor hours have been estimated based upon other than past experience, provide detailed rationale on how they have been estimated.

6.3.1.6 Engineering Labor Hour Skill Mix

Explain how the proposed engineering labor hours skill mix has been derived and how the skill mix on this proposal compares with the overall plant skill mix. Explain why the cost element requires an average, higher, or lower than average skill mix, as applicable. If your normal estimating system uses a plant-wide average for proposal purposes, so state.

6.3.1.7 Management Reduction

If estimated costs to perform the proposed effort have been decreased due to a management decision, provide a summary of the reduction by major cost element summary. Also provide complete rationale for the reduction.

6.3.1.8 Commonality with Other Programs

Discuss any cost reductions made in your proposal that are attributed to commonality with other programs, company-funded efforts, or capitalization of equipment must be supported with the following:

a) Commonality

Identify the specific program(s) and why it is applicable.

Address the cost allowability and allocability of this action per FAR and your CAS Disclosure Statement.

b) Company-Funded Efforts

Identify the specific efforts, the planned start and end dates, the applicability to the current solicitation, the source of company funding and how you plan to account for or allocate these costs in accordance with generally accepted accounting principles, and your CAS Disclosure Statement, if applicable.

c) Capital Equipment

Identify the specific item(s) capitalized and what other applications exist for the equipment, provide corporate approvals for each action, address the cost allowability and allocability of the action per the FAR and your CAS Disclosure Statement.

6.3.1.9 Risk Cost Impact

Discuss the inherent technical, schedule, or other risks which may impact costs and how such risks, including subcontract risks, have been treated in preparing this cost proposal

6.3.2 SECTION B Basis of Estimates (BOEs)

- a) The BOE shall provide the basis, rationale and estimating methodology and historical data base used to derive proposed labor and material estimates for the total effort proposed.
- b) The offeror shall also provide proposed labor hours by skill category/level, by Government FY, at a WBS level 4. The offeror must provide clear traceability from the BOEs to their WBS and Excel cost formats. Cost per labor hour and total labor costs will not be included in the BOE submission.
- c) To support the proposed labor hours presented in the cost formats, provide a BOE for each WBS element. The BOE shall include a comparison of the proposed hours to historical experience on similar/analogous projects and rationale for the proposed labor-skill mix.

- d) Describe each labor category identified in the Cost Format to include the duties, level of responsibility, and minimum qualifications (i.e., years of experience, education requirements, etc.).
- e) Identify the man-month to man-hour conversion factors used in preparing the cost proposal.

6.3.3 SECTION C Supporting Rationale for Other Direct Costs, Indirect Rates, and Profit/Fee

Provide supporting rationale for the proposed other direct costs which provides traceability to each entry in the CostFormat.

6.3.4 SECTION D DCMA/DCAA

- a) Provide the names and addresses of the cognizant Defense Contract Management Agency (DCMA) and Defense Contract Audit Agency (DCAA) Office representative.
- b) State whether or not the proposed labor and burden rates have been reviewed by the cognizant Government Administrative Contracting Officer and approved for proposal documentation purposes, and whether or not your accounting, estimating, and purchasing systems have been approved.
- c) Other Items: Identify any Government support (e.g., GFP, GFE, base support, accreditation/certification), in addition to that specified in this solicitation, which you have requested. List each exception to the ground rules and assumptions provided in the RFP and each qualification of the cost proposal, if any, and provide complete rationale.

6.3.5 SECTION E Cost Formats

The offeror will submit the total cost proposal using an electronically submitted format compatible with EXCEL 7.0 (".xls") containing embedded formulas that provide insight into the build-up of your cost proposal. An illustration of this format is provided in Section L Attachment L-5 and a separate Excel worksheet is provided. The offerors may submit the same information in their own formats either in Excel 7.0 or in electronic files that are used by their own pricing model. If they choose the latter they must provide the Government with the capability (including any necessary software licenses) of accessing those files electronically during the period of the source selection. Cost format A, A-1, and X shall identify by CLIN the elements of cost and be linked to the detailed Section worksheets.

6.4 PRICING INSTRUCTIONS FOR SUBMISSION OF FINAL PROPOSAL REVISION (If Required)

6.4.1 COST INFORMATION

These instructions are based on the Contracting Officer's determination that Adequate Price Competition (FAR 15.403-1(c)(1) exists. The burden of proof for cost realism rests with the offeror. The Final Proposal Revision (FPR) Cost/Price Offer should reflect all aspects of your technical, management, and schedule commitments, subcontractor arrangements, risk of the contract requirements, etc., in a realistic manner. Also, the FPR must indicate whether or not it has been prepared and submitted in accordance with the offeror's disclosed and ACO-approved, cost accounting standards (if applicable), systems, and practices.

A SF 1448 must be submitted listing the individually priced CLINs/SubCLINs. If the FPR remains unchanged from the offeror's initial proposed cost/price proposal, and there has been no rearrangement or reclassification of cost within the proposal, within the CLINs/SubCLINs or WBS, there is no requirement to submit revised cost formats. Any cost support data required by these instructions that was not included in your previous proposal must be submitted with your FPR.

If the FPR changes the cost/price, either upward or downward, from the offeror's initial proposed price, it must be accompanied by appropriately revised exhibits and cost formats as follows:

a. Submit electronically in a format compatible with EXCEL 7.0 “.xls” containing embedded formulas which provide insight into the buildup of your cost proposal. The electronic model cost format provided for your guidance for the initial submission of your cost/price proposal remains located on HERBB (<http://herbb.hanscom.af.mil>) on the DISC web page. The electronic cost formats submitted with your initial cost/price proposal have been determined to have met the Government guidelines (once any issues addressed in Cost/Price ENs have been resolved), and an update of your electronic cost formats for the FPR cost/price proposal is acceptable. A complete set of the formats is required (from the Prime, Interdivisional Transfers, and Subcontractors, as applicable).

b. In addition to the cost formats required in the initial cost/price proposals, the cost format X shown in attachment L-5 is required with the FPR. An electronic cost model for these cost formats (FPR Cost Formats.xls) will be located on the HERBB. Please submit these cost formats in an electronic format.

Cost Format X: Cost Format X is used to summarize the impact of changes (e.g., revised basis of estimates, revised labor and/or burden rates, escalation factors, subcontract prices, additional vendor discounts, etc.) made to your proposal in developing your Final Proposal Revision. Changes should be shown for each CLIN/SubCLIN. As an attachment to Format X, provide rationale to support the Final Proposal Revision adjustments. It is imperative that you provide also full and complete supporting rationale for making such changes to the Final Proposal Revision Cost/Price Offer.

One copy each of your FPR technical and cost proposal shall be delivered to your cognizant ACO and DCAA offices.

7.0 Volume IV - Contract Documentation

7.1 Model Contract/Representations and Certifications

The purpose of this volume is to provide information to the Government for preparing the contract document and supporting file. The offeror's proposal shall include a signed copy of the Model Contract, and Sections A through K. This includes:

7.1.1 Section A - Solicitation/Contract Form

Completion of blocks 12 to 16 and signature and date for blocks 17 and 18 of the SF33. Signature by the offeror on the SF33 constitutes an offer, which the Government may accept. The "original" copy should be clearly marked under separate cover and should be provided without any punched holes.

7.1.2 Section B - Supplies or Services and Costs/Prices

Completed pricing information in Section B of the model contract.

7.1.3 Section F - Deliveries or Performance

7.1.4 Section G - Contract Administrative Data

The offeror's proposal shall include this Section of the Model Contract.

7.1.5 Section H - Special Contract Requirements

The offeror's proposal shall include this Section of the Model Contract.

7.1.6 Section I - Contract Clauses

The offeror's proposal shall include this Section of the Model Contract.

7.1.7 Section K - Representations, Certifications, and Other Statements of Offerors

Completed representations, certifications, acknowledgements, and statements.

7.2 Exceptions to Terms and Conditions

Exceptions taken to terms and conditions of the model contract, to any of its formal attachments, or to other parts of the solicitation shall be identified. Each exception shall be specifically related to each paragraph and/or specific part of the solicitation to which the exception is taken. Provide rationale in support of the exception and fully explain its impact, if any, on the performance, schedule, cost, and specific requirements of the solicitation. This information shall be provided in the format and content of Table 7.2. Failure to comply with the terms and conditions of the solicitation may result in the offeror being removed from consideration for award.

Table 7.2 - Solicitation Exceptions

Solicitation Document	Paragraph/ Page	Requirement/ Portion	Rationale
SOO, Model Contract, IFPP, etc.	Applicable Page and Paragraph Numbers	Identify the requirement or portion to which exception is taken	Justify why the requirement will not be met

7.3 Other Information Required

7.3.1 Authorized Offeror Personnel

Provide the name, title and telephone number of the company/division point of contact regarding decisions made with respect to your proposal and who can obligate your company contractually. Identify those individuals authorized to negotiate with the Government.

7.3.2 Government Offices

Provide the mailing address, telephone and fax numbers and facility codes for the cognizant Contract Administration Office, DCAA, and Government Paying Office. Provide the name and telephone and fax number for the Administrative Contracting Officer (ACO).

7.3.3 Company/Division Address, Identifying Codes, and Applicable Designations

Provide company/division's street address, county and facility code; CAGE code; DUNS code; size of business (large or small); and labor surplus area designation. This same information must be provided if the work for this contract will be performed at any other location(s). List all locations where work is to be performed and indicate whether such facility is a division, affiliate, or subcontractor, and the percentage of work to be performed at each location.

7.3.4 Attachments to the Model Contract

The offeror shall provide the following as attachments to the model contract: SOW, CDRLs, and Subcontracting Plan.

7.3.4.1 Subcontracting Plan

Include a Subcontracting Plan in accordance with FAR 19.702. The plan must be approved by the CO before contract award.

7.3.4.2 Participation of Small Disadvantaged Businesses

Pursuant to the requirements of FAR provision 52.219-24, each offeror must provide, with its offer, targets, expressed as dollars and percentages of total contract value, for SDB participation in any of the SIC Major Groups as determined by the Department of Commerce. The authorized SIC Major Groups are 10, 12 - 17, 22 - 31 34, 36 - 42, 44, 46 - 65, 67, 70, 73, 75, 76, 80, 82, 87, and 89. The targets may provide for participation by a prime contractor, joint venture partner, teaming arrangement member, or subcontractor; however, the targets for

subcontractors must be listed separately. These SIC Major Groups are also posted at www.osha.gov/cgi-bin/sic/sicscr5

7.3.4.3 Participation of Small Businesses (SB), Historically Black Colleges and Universities, or Minority Institutions (HBCU/MI)

If the offeror is other than a small business, the offeror shall submit a Small Business Subcontracting Plan in accordance with FAR 52.219-9 that also identifies and specifies the extent of offeror's commitment to the participation of small businesses (SB), historically black colleges or universities (HBCU) and minority institutions (MI), whether as joint venture members, teaming arrangement partners, or subcontractors. If applicable, submit a copy of your approved Master Plan. In the event the offeror has negotiated a comprehensive subcontracting plan pursuant to DFARS 219.702, the offeror must submit the information that identifies and specifies the extent of its commitment to the participation of SB, HBCU and MI.

7.3.4.4 Make or Buy

Not Applicable

7.3.4.5 GFP/GFI

The Government is planning on providing GFP in order to support CAN/WAN upgrades.

7.3.4.6 Associate Contractor Agreements

Associate Contractor Agreements (ACA) are not necessary at this time. The offeror shall provide a model ACA, how they plan to establish ACA's, and any cost associated with this effort.

7.3.4.7 Required Attachments

Each attachment will be bound in a separate volume.

7.3.4.7.1 Exhibit A of the RFP CDRL

The offeror shall prepare all data items required to complete the SOW tasking , as well as data items required to provide the Government with information as to progress and status of work. The attached CDRL items (Exhibit A) may be used as a template and/or modified/deleted in preparation for a response to this RFP.

7.3.4.7.2 Attachment 1 to the RFP SOW

The offeror's SOW will be incorporated into the contract, replacing the SOO, after CO approval. Provide a SOW that satisfies the SOO within the funding constraints reflected in Section L, D. ESC-L1, paragraph 1.1, and meets the requirements of the RFP. At a minimum the SOW shall address all tasks necessary to provide technical and management support to the DIAT (See SOO language). The SOW shall define all work performance requirements, all deliverables including any additional capabilities proposed, and data requirements (by reference to the DID).

The SOW shall

- i. Fully define all work performance and data requirements,
- ii. Describe required Deliverables that will be provided.

8.0 Volume V - Relevant Past Performance

8.1 General

Each offeror shall submit a past performance volume with its proposal, containing past performance information in accordance with the format contained in Section L Attachment L-3. This information is required on the offeror and

all key[1] or major[2] subcontractors, teaming partners, and joint venture partners. Offerors are cautioned that the Government will use data provided by each offeror in this volume and data obtained from other sources in the evaluation of past performance. The offeror shall submit, along with the information required in this paragraph, a consent letter, executed by each subcontractor, teaming partner, and/or joint venture partner, authorizing release of adverse past performance information to the offeror so the offeror can respond to such information. For each identified effort for a commercial customer, offeror shall also submit a client authorization letter, authorizing release to the Government of requested information on the offeror's performance. If necessary subcontractors can submit their information directly to the Government.

8.2 Early Proposal Information

Each offeror is requested to submit the information shown in Attachment L-3 for each relevant Government contract 15 days prior to the date set for receipt of proposals. Failure to submit early proposal information will not result in offeror disqualification. Each offeror is requested to forward a copy of the questionnaire in Attachment L-4 to the relevant program (mandatory), contracting (first priority) or administrative contracting (second priority) office for the efforts identified in Attachment L-3 with requests for the completed forms to be returned to Maj Mike Ferris, Contracting Officer, 9 Eglin Street, Bldg 1606, Room 300, Hanscom Air Force Base, MA 01731-1634 not later than the proposal due date.

8.3 Relevant Contracts

In accordance with Attachment L-3 Past Performance Information, the offeror shall submit past performance information on five (5) recent contracts that the offeror considers most relevant in demonstrating the offeror's ability to perform the proposed effort. Also include information on two (2) recent contracts performed by each key or major subcontractor, teaming partner, or joint venture partner, that you consider most relevant in demonstrating their ability to perform the proposed effort. Include rationale supporting your assertion of relevance. For a description of the characteristics or aspects the Government will consider in determining relevance, see Section M, provision 5.0 - Past Performance Factor.

8.3.1 Specific Content

Offerors are required to explain what aspects of the contracts are deemed relevant to the proposed effort, and to what aspects of the proposed effort they relate. This may include a discussion of efforts accomplished by the offeror to resolve problems encountered on prior contracts as well as past efforts to identify and manage program risk. Merely having problems does not automatically equate to a little or no confidence rating, since the problems encountered may have been on a more complex program, or an offeror may have subsequently demonstrated the ability to overcome the problems encountered. The offeror is required to clearly demonstrate management actions employed in overcoming problems and the effects of those actions, in terms of improvements achieved or problems rectified. This may allow the offeror to be considered a higher confidence candidate. For example, submittal of quality performance indicators or other management indicators that clearly support that an offeror has overcome past problems is required. Categorize the relevance information into the specific Mission Capability subfactors used to evaluate the proposal. There is a 5 page limit per contract submitted.

8.3.2 Organizational Structure Change History

Many companies have acquired, been acquired by, or otherwise merged with other companies, and/or reorganized their divisions, business groups, subsidiary companies, etc. In many cases, these changes have taken place during the time of performance of relevant present or past efforts or between conclusion of recent past efforts and this source selection. As a result, it is sometimes difficult to determine what past performance is relevant to this acquisition. To facilitate this relevancy determination, include in this proposal volume a "roadmap" describing all such changes in

1 Key subcontractors, teaming partners, and joint venture partners are those whose failure of performance would cause failure of the total project

2 Major subcontractors, teaming partners, and joint venture partners are those whose proposed effort to perform exceeds 20 per cent of the total effort based on the total proposed price.

the organization of your company and for each subcontractor or teaming partner submitting past performance information. As part of this explanation, show how these changes impact the relevance of any efforts you identify for past performance evaluation/ performance confidence assessment. Since the Government intends to consider past performance information provided by other sources as well as that provided by the offeror(s), your "roadmap" should be both specifically applicable to the efforts you identify and general enough to apply to efforts on which the Government receives information from other sources.

ESC-L5 PARTICIPATION BY SUPPORT CONTRACTORS IN THE EVALUATION OF PROPOSALS (JAN 2001)

The Air Force has contracted with several companies for technical and cost support under the program management of the Electronic Systems Center, and responsible to the Air Force for overall technical and cost review of specified Air Force programs. The Air Force contracts with these companies (including subcontractors) and employment contracts with its personnel, prohibit the unauthorized dissemination of data to which it or its employees have access. It is the government's intent to use the services of these companies in a purely advisory role in the technical and cost evaluation of offers. The exclusive responsibility for source selection remains with the Government. If you desire that any of these companies be excluded from access to information contained in your offer, kindly so indicate in a letter of transmittal accompanying your offer. The companies are: SenCom Corporation, and MITRE Corporation.

ATTACHMENT L-1 CROSS REFERENCE MATRIX

For Prospective Offerors: See paragraph 2.2.4 regarding instructions for completion of the solicitation Cross Reference Matrix. If this matrix conflicts with any other requirement, direction or provision of this solicitation, the other reference shall take precedence over this matrix. Additionally, to the extent this matrix discloses details as to the extent or manner by which the Government intends to evaluate offeror's proposals for award, Section M references in the matrix are for information purposes only and the Government shall be obligated to evaluate proposals solely in conformance with the provisions of the Section M of the solicitation.

An example of the format is shown below:

Solicitation Cross Reference Matrix

Section L	Section M	SOO	DISC R&R	SOW	CDRL	Proposal and Proposal Attachments
4.0	3.0	all				
4.2.1	3.1, 3.1.1, 3.1.2	all	Task 3.1, all			
4.2.2 (a)	3.2, 3.2.1	all	Task 3.1, 3.2.1, 3.2.2, 3.2.3, 3.2.4			
4.2.2 (b)	3.2, 3.2.2	all	Task 3.2.1, all			
4.2.2 (c)	3.2, 3.2.3	all	Task 3.2.2, all			
4.2.2 (d)	3.2, 3.2.4	all	Task 3.2.2, e, g, m, n, o, p, q, r, s			
4.2.2 (e)	3.2, 3.2.5	all	Task 3.2.3, all			
4.2.2 (f)	3.2, 3.2.6	all	Task 3.2.4, all			
4.2.2.1	3.2, 3.2.1, 3.2.2, 3.2.3, 3.2.4, 3.2.5, 3.2.6	all				
4.2.3	4.0	all				
6 all	6, 6.1, 6.2, 6.3, 6.4, 6.5					
8 all	5.0					

Section L	Section M	SOO	DISC R&R	SOW	CDRL	Proposal and Proposal Attachments

ATTACHMENT L-2

DCGS INTEGRATION SUPPORT CONTRACT (DISC) WORK BREAKDOWN COMPONENTS.

This following work breakdown structure listing of components provides guidance for the offeror in the development of their CWBS. The purpose of this listing is not intended to constrain the offeror's approach but to provide the offeror with information as to the type of detail required by the Government.

- DIAT Director Support
 - Program Management
 - Technical Support
- DIAT Team Support
 - Integrated Scheduling Team
 - Program Management
 - Technical Support
 - Site Activation /Baseline Management Team
 - Program Management
 - Support Configuration Control Board
 - Maintain DCGS HW/SW baseline database
 - Site Technical Support
 - DGS 1
 - DGS 2
 - DGS 3
 - DGS 4
 - Remote Sites
 - Network Communications Team Support
 - Program Management
 - Technical Support
 - System Engineering Team Support
 - Program Management
 - Technical Support

General Guidelines

- a) The offeror shall develop a CWBS that incorporates the above components. The offeror shall extend the CWBS elements below the components presented above, consistent with their technical and business approach.
- b) Refer to MIL-HDBK 881 Appendix B (B.4.2) dated 2 January 1998 for guidance on WBS elements.

ATTACHMENT L-3

PAST PERFORMANCE INFORMATION

Provide the information requested in this form for each contract/program being described. Provide frank, concise comments regarding your performance on the contracts you identify. Provide a separate completed form for each contract/program submitted. Limit the number of past efforts submitted and the length of each submission to the limitations set forth at paragraph 8.3, 8.3.1 and 8.3.2 respectively, of Section L-III of this solicitation.

- A. Offeror Name (Company/Division): _____
Offeror Location _____
CAGE Code: _____
DUNS Number: _____

(NOTE: If the company or division or location performing this effort is different than the offeror or the relevance of this effort to the instant acquisition is impacted by any company/corporate organizational change, note those changes. Refer to the "Organizational Structure Change History" you provided as part of your Past Performance Volume.)

- B. Program Title: _____

- C. Contract Specifics:

1. Contracting Agency or Customer _____
 2. Contract Number _____
 3. Program Name _____
 3. Contract Type _____
 4. Period of Performance _____
 5. Original Contract \$ Value _____ (Do not include unexercised options)
 6. Current Contract \$ Value _____ (Do not include unexercised options)
 7. If Amounts for 5 and 6 above are different, provide a brief description of the reason _____
-

- D. Brief Description of Effort as __Prime or __Subcontractor
If Prime, percent of original contract \$ subcontracted _____ %
If Subcontractor, provide original percentage of total original contract value \$ _____ %

(Please indicate whether it was development and/or production, or other acquisition phase and highlight portions considered most relevant to current acquisition)

- E. Completion Date:

1. Original date: _____
2. Current Schedule: _____
3. Estimate at Completion: _____
4. How Many Times Changed: _____
5. Primary Causes of Change: _____

- F. Primary Customer Points of Contact: (For Government contracts, provide current information on all three individuals. For commercial contracts, provide points of contact fulfilling these same roles.)

1. Program Manager: Name _____
Office _____
Address _____
Telephone _____

2. Contracting Officer: Name _____
 Office _____
 Address _____
 Telephone _____

3. Administrative Name _____
Contracting Officer Office _____
 Address _____
 Telephone _____

G. Address any technical (or other) area about this contract/program considered unique.

H. For each of the applicable subfactors under the Mission Capability factor in Section M, illustrate how your experience on this program applies to that subfactor.

I. Specify the percent of object oriented design and code.

J. Specify, by name, any key individual(s) who participated in this program and are proposed to support the instant acquisition. Also, indicate their contractual roles for both acquisitions.

K. Include relevant information concerning your compliance with FAR 52.219-8, Utilization of Small Business Concerns, on the contract you are submitting.

L. Identify whether a subcontracting plan was required by the contract you are submitting. If one was required, identify, in percentage terms, the planned versus achieved goals during contract performance. If goals were not met, please explain.

M. Describe the nature or portion of the work on the proposed effort to be performed by the business entity being reported here. Also, estimate the percentage of the total proposed effort to be performed by this entity and whether this entity will be performing as the prime, subcontractor, or a corporate division related to the prime (define relationship).

ATTACHMENT L-4

PAST PERFORMANCE QUESTIONNAIRE SOLICITATION NUMBER F19628-01-R-0011

1. Please complete this questionnaire. Handwritten responses are sufficient. If you need more space than that provided, please attach additional pages or write on the back. Responses will be treated as source selection sensitive information. Fax the completed questionnaire to:

ESC/BP ATTN: Maj Mike Ferris, Contracting Officer
9 Eglin Street, Bldg 1606, Room 300
Hanscom Air Force Base, MA 01731-2100

DSN phone: 478-5541
DSN fax: 478-5594

Commercial phone: 781-377-5541
Commercial fax: 781-377-5594

2. Explanation of codes:

CODE PERFORMANCE LEVEL

- E** Exceptional/High Confidence. Based on the offeror's performance record, essentially no doubt exists that the offeror will successfully perform the required effort.
- V** Very Good/Significant Confidence. Based on the offeror's performance record, little doubt exists that the offeror will successfully perform the required effort.
- S** Satisfactory/Confidence. Based on the offeror's performance record, some doubt exists that the offeror will successfully perform the required effort..
- N** Neutral/Unknown Confidence. No performance record identifiable (see FAR 15.305(a)(2)(iii) and (iv)).
- M** Marginal/Little Confidence. Based on the offeror's performance record, substantial doubt exists that the offeror will successfully perform the required effort. Changes to the offeror's existing processes may be necessary in order to achieve contract requirements.
- U** Unsatisfactory/No Confidence. Based on the offeror's performance record, extreme doubt exists that the offeror will successfully perform the required effort.

3. Please complete the following identifying information and past performance assessment:

- A. Contractor (Company/Division/Location):
- B. Contract number:
- C. Program name:
- D. Period of Performance:
- E. Negotiated price or cost at award:
- F. Current estimated contract dollar amount:
- G. Describe product acquired:

4. Circle the appropriate letter for each item on the questionnaire and provide supporting narrative.

ASSESSMENT ELEMENTS

(1) Contractor's cost control. Did the contractor deliver at the agreed-to price/cost? Describe the reasons for changes to contract value (e.g., scope changes, overrun/underrun, Government-imposed schedule changes, etc.)

E V S N M U

(2) Did the contractor deliver according to the agreed-to schedule? What were the causes of any schedule variances?

E V S N M U

(3) Did the product or service meet the mission requirement?

E V S N M U

(4) Did the product or service meet the required level of quality?

E V S N M U

(5) Did the contractor meet applicable goals for utilization of small, small disadvantaged, woman-owned small business concerns, historically black colleges and universities and minority institutions?

E V S N M U

(6) What is your overall rating of the contractor's performance?

E V S N M U

(7) Identify the contractor's overall strengths and weaknesses.

(8) Given the choice, would you award to this contractor again?

(9) Are you aware of any other contracted efforts performed by this contractor similar in nature to this contract? Please identify contract/program and point of contact.

(10) Is there anyone else we should send this questionnaire to? Please identify by name, organization, and phone number.

(If more comment space needed, write on back, or attach pages.)

5. Please provide the name, title, address, and phone number of the person completing this questionnaire.

Phone _____ FAX _____

6. Thank you for your assistance in this source selection. If you have any questions, please call Maj Michael Ferris at 781-377-5541.

ATTACHMENT L-5

COST FORMATS (Excel files are also available for download on HERBB) (FORMAT A)

COST FORMAT A				WORK BREAKDOWN LEVEL 4 SUMMARY									
COST ELEMENTS	(1.1.1.1)	(1.1.1.2)	(1.1.1.3)	TOTAL (1.1)	(1.2.1.1)	(1.2.2.1)	(1.2.3.1)	TOTAL (1.2)	(1.n.n.n)	(1.n.n.n)	(1.n.n.n)	TOTAL (1.n.n)	TOTAL CLIN 1
1. MATERIALS:													
a. SUBCONTRACT 1													
b. SUBCONTRACT 2													
c. SUBCONTRACT 3													
d. SUBCONTRACT 4													
e. SUBCONTRACT 5													
f. INTERDIV TRANSFERS(@ OTHER THAN COST)													
2. MATERIAL OVERHEAD													
3A. ENGINEERING LABOR HOURS													
3B. ENGINEERING LABOR DOLLARS													
4. ENGINEERING OVERHEAD													
5A. MANUFACTURING LABOR HOURS													
5B. MANUFACTURING LABOR DOLLARS													
6. MANUFACTURING OVERHEAD													
7. OTHER DIRECT COSTS													
8. INTERDIVISIONAL TRANSFERS @ COST													
a. INTERDIVISIONAL TRANSFERS #1 @ COST													
b. INTERDIVISIONAL TRANSFERS #2 @ COST													
c. INTERDIVISIONAL TRANSFERS #3 @ COST													
9. SUBTOTALS													
10. G&A/IR&D/B&P EXPENSES													
11. SUBTOTALS													
12. FACILITIES CAPITAL COST OF MONEY													
13. TOTAL COST													
14. PROFIT/FEE													
15. TOTAL PRICE													

COST FORMAT A-1				ENGINEERING & MANUFACTURING HOURS BY WBS LEVEL 4 SUMMARY									
COST ELEMENTS	(1.1.1.1)	(1.1.1.2)	(1.1.1.3)	TOTAL (1.1)	(1.2.1.1)	(1.2.2.1)	(1.2.3.1)	TOTAL (1.2)	(1.n.n.n)	(1.n.n.n)	(1.n.n.n)	TOTAL (1.n.n)	TOTAL CLIN 1
ENGINEERING													
YOUR ENGINEERING LABOR CATEGORY 1 HOURS	XXX	XXX		XXXX		XXX	XXX	XXXX					
YOUR ENGINEERING LABOR CATEGORY 2 HOURS													
YOUR ENGINEERING LABOR CATEGORY 3 HOURS													
YOUR ENGINEERING LABOR CATEGORY X HOURS													
TOTAL ENGINEERING LABOR HOURS	THE TOTAL ENGINEERING HOURS SHOULD EQUAL THE TOTALS SHOWN IN LINE 3A. OF THE COST FORMAT A												
MANUFACTURING													
YOUR MANUFACTURING LABOR CATEGORY 1 HOURS													
YOUR MANUFACTURING LABOR CATEGORY 2 HOURS													
YOUR MANUFACTURING LABOR CATEGORY 3 HOURS													
YOUR MANUFACTURING LABOR CATEGORY X HOURS													
TOTAL MANUFACTURING LABOR HOURS	THE TOTAL MANUFACTURING HOURS SHOULD EQUAL THE TOTALS SHOWN IN LINE 5A. OF THE COST FORMAT A												

IF BIDDING IN MAN-MONTHS IDENTIFY NUMBER OF HOURS PER MONTH: _____ HRS/MONTH

This format is applicable to detail your proposed subcontractor and IWO hours by category.hours

COST FORMAT X

PRICE RECONCILIATION MATRIX

BASIC

CLINS/SubCLINS

INITIAL PRICE **\$XX,XXX,XXX**

FPR ADJUSTMENTS

Revised Labor/Burden Rates * \$XX,XXX
Revised Subcontractor Price * XX,XXX
Updated Interdivisional Transf XX,XXX

Subtotal FPR Adjustments **\$XXX,XXX**

FINAL PRICE REVISION **\$XX,XXX,XXX**

- * **The changes listed above are for illustrative purposes only.**
The offeror shall list the specific items as applicable
and provide written supporting rationale as an attachment to this format.